



To: Council Chairman PDG Andy Smith and the Council of Governors

From: Used Eyeglass Chair Lion David Conley

Subject: Used Eyeglass Program report to the Council of Governors for their meeting on August 6, 2016

Beginning Balance 7/1/15 \$14,768.93
 Ending Balance 6/30/16 \$ 4,489.58

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Yearly Total
INCOME					
Broken & Dented Glasses	\$800.00	\$800.00	\$400.00	\$400.00	\$2,400.00
Shipping Reimbursement	\$142.96	\$286.67	\$35.77	\$322.62	\$ 788.02
Collection Box Reimbursement	\$ 77.28				\$ 77.28
Gold Frames				\$1,785.18	\$1,785.18
Total Income	\$1,020.24	\$1086.67	\$435.77	\$2507.80	\$5,050.48
EXPENSE					
Transfer to CLF Savings	\$10,000.00				\$10,000.00
Shipping Expense	\$ 401.77	\$ 471.88	\$283.23	\$365.89	\$ 1522.77
Sorting Supplies	\$ 216.79	\$1,070.00	\$632.62	\$249.65	\$ 2,169.06
Storage	\$ 420.00	\$ 405.00	\$405.00	\$405.00	\$ 1,635.00
Bank Charges	\$	\$ 3.00			\$ 3.00
Total Expense	\$11,038.56	\$1,949.88	\$1320.85	\$1,020.54	\$15,329.83
Net Ordinary Income	\$(10,018.32)	\$(863.21)	(\$885.08)	\$1487.26	\$(10,279.35)
Ending Balance 6/30/16					\$ 4,489.58

Reconditioned Glasses Shipped:

	2012-13	2013-14	2014-15	2015-16
Glasses Shipped from Sterling	23,355	85,800	46,725	49,420
Average/month	1,946	7,150	3,984	4,118

Goals for the 2016-2017 year:

1. To increase the number of mission groups using our eyeglass program. I hope to do this by getting our information out to prospective mission groups and contacting some of the groups that have used our glasses in the past and see if we can get them back.
2. To process 1500 eyeglasses per week. Based on a 50 week year we would process 75,000 pair in a year. We have enough on hand to meet this goal. I will need to keep the pressure on the prison and our club to accomplish this goal. If goal 2 is accomplished, goal 1 will have to be accomplished also to keep the flow moving.
3. To continue to be conservative with the use of our funds. I would like to be able to make another transfer to CLF Savings this year or next. To accomplish this I need to watch expenses, collect gold and titanium frames for cash and continue to sell the prescription sunglasses.

Council Information:

Some facts:

- Sterling Lions sorted 54,780 pair of processed glasses in the past fiscal year at their Tuesday afternoon sessions. They still sort every week in the summer while the club is on vacation.
- The warden of the Sterling Correctional Facility, a member of the Haxtun Lions Club, put on a program for the Sterling Lions Club in May concerning the prison and its programs. At that time he reiterated his commitment to the Used Eyeglass Program. There have been 2 inmates doing the processing, but one or both were caught smuggling eyeglasses into the prison and were put back in the general population. That slowed us down for a bit, but they have now been replaced, their work checked by our club optometrist and we are back to normal operations.
- Two boxes of Gold and Titanium frames were sent to the ReSpects in Los Angeles in February. Payment was slow, but a check was received in late May.
- Sterling can use hard eyeglass cases, but doesn't need any soft cases at this time.
- The company in Missouri that buys a limited amount of prescription sunglasses from us is still generating income for our program. We receive \$400 for each shipment of 5 boxes.
- Orders have been slow from mission groups. The Denver Lions Club has received about 3500 pair for missions they are performing.

Used Hearing Aids:

We do take used hearing aids in our collection boxes and either send them on to the Texas Lions Recycling Center or use them in the Sterling Lions Hearing Aid program. LCI carries a Hearing Aid Recycling decal (IAD-19) that can be added to the eyeglass recycling box. Sterling assisted 10 needy clients with reprocessed hearing aids in the past Lions year.

Mission Groups:

If anyone knows of a mission group that wants to take glasses to developing countries, they can contact David Conley at 970.522.1319–home, 970-520-3840-cell or djconley4313@gmail.com for more information or an order form. Glasses are FREE and the only expense to the ordering party is shipping the glasses to them.

Shipping Glasses to the Sterling Lions Club:

Clubs can ship glasses directly to David Conley, 358 Bannock St, Sterling CO 80751. They can also bring them to the Golden Lions garage or a drop off locations in Aurora – Michelle Ramsey at 26612 E. Calhoun Pl., 325-340-2856. Jon Berquist can be contacted at 303-431-0469 for the Golden location. Call the day before so they can arrange access. If someone is coming to Denver for an Eye Bank, Eye Foundation, etc meeting, call Jon and he'll be glad to get any glasses you can bring.